

Case Study



The new name for
GSB
GROUP BUYING POWER



Remuera Golf Club

ANNUAL SAVING: \$10,896



Remuera Golf Club, established in 1934, is one of New Zealand's premier private Golf Clubs. In addition to the golf course, the club is also home to a popular bar and function rooms.

Remuera Golf Club has been a member of n3 (formerly GSB) since 2007, with membership fully sponsored as part of New Zealand Golf. The club save in a wide range of categories including trade and maintenance, catering and hospitality and office and cleaning supplies. We spoke to Chris Davies, Remuera Golf Club Manager, about how he's finding n3.

Chris, can you share with us your reasons for using n3?

- I was impressed with the wide range of suppliers n3 has on board. Almost immediately we linked our accounts with suppliers we already use to ensure we got n3 discounted pricing.
- The savings are great through n3 – our membership means Remuera Golf Club has better access to discounts with suppliers.
- It's easy to start – and the value is excellent.

“n3 decreased our catering, office and maintenance costs substantially. The process went smoothly, delivered excellent value and was hassle free.”

Chris Davies - Manager

Key suppliers:

Supplier	Savings	Average discount
PlaceMakers	\$4,813	26%
Southern Hospitality Limited	\$2,310	19%
NZ Safety	\$1,866	39%
OfficeMax	\$670	15%
Ecolab Limited (Cleaning Chemicals)	\$604	31%

Based on member spend October 2012 -2013